



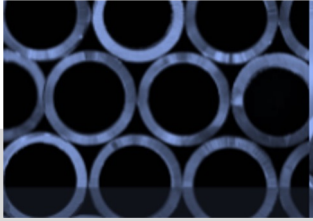
TUBACEX

**3rd World Hydrogen Energy Summit
2023**

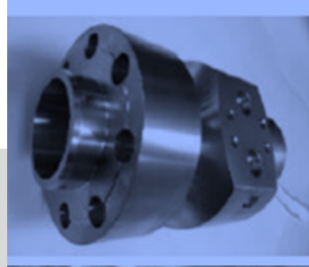
October 16th 2023



Green Hydrogen Economy and Energy Transition



**Fully integrated
supplier of
stainless steel
tubular systems**



**High precision
machined components**



**Global
logistics**

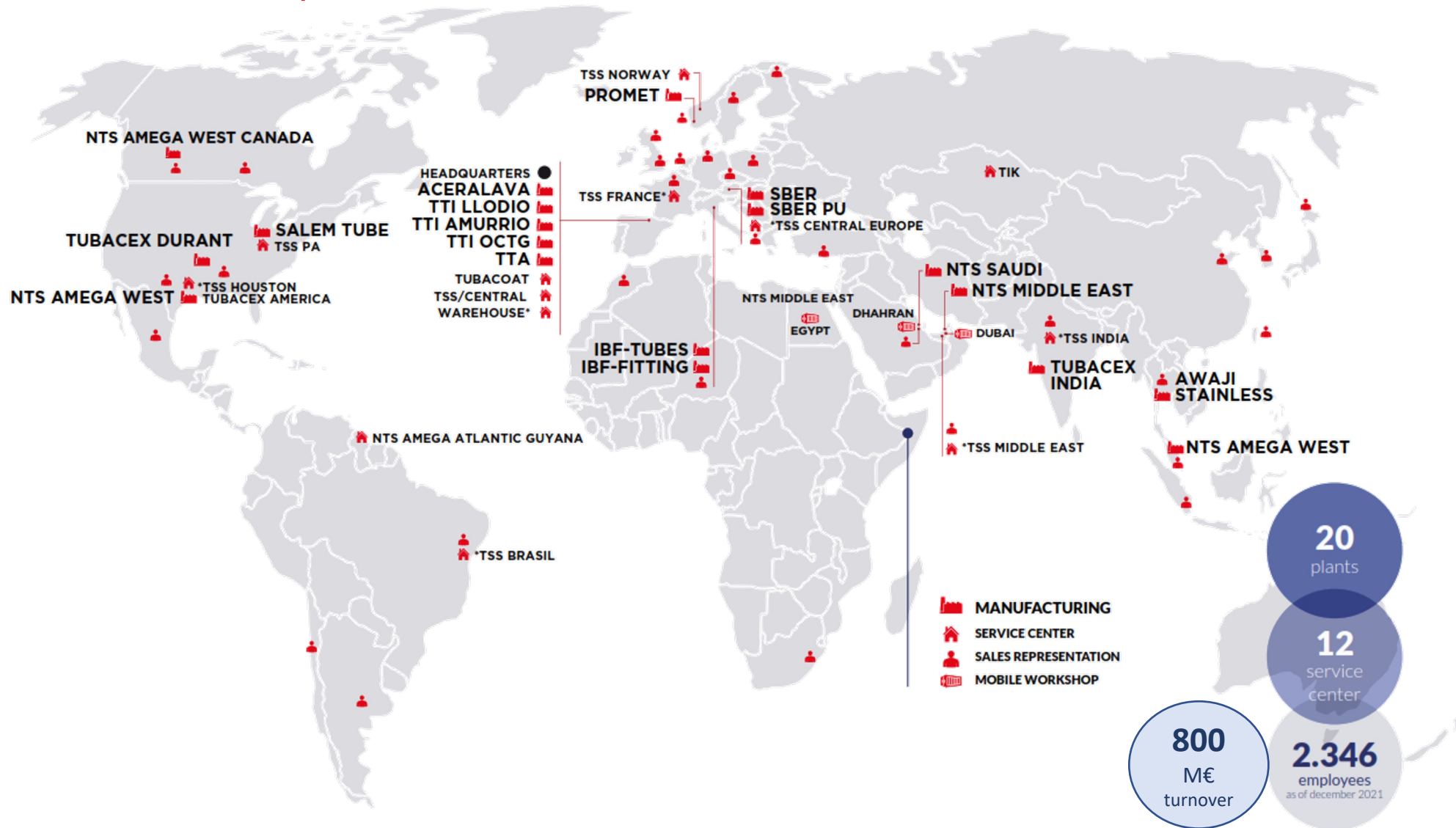


**Personalized
high value
services**

A diversified global industrial platform

01. Tubacex Group

Global vision and impact



01. Tubacex Industries



- Global Upstream supplier
- Market leader in critical applications: Umbilical and CRA OCTG Tubes



- Frame agreement contracts with main stakeholders
- State of the art facilities meeting customer's requirements



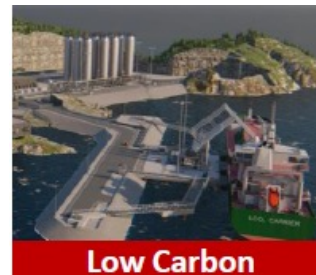
- Present in the most demanding components
- Benchmark for EDF / Full package solution



- Market leader in High Nickel Alloy Heat-Exchangers
- Added Value services and cost manufacturing improvements



- Delivering solutions to reduce OPEX
- High Nickel components for the critical processes



- Innovative solutions for main applications: CCS, H2
- Joint Collaboration with research and technological centers

Covering the most demanding applications where corrosion, high temperatures and high-pressure resistance are key

Hydrogen

Introduction

Hydrogen 1.01

Henry Cavendish discovered the element in **1766**

Most abundant chemical structure in the universe

The first industrial water electrolyser was developed in **1888**

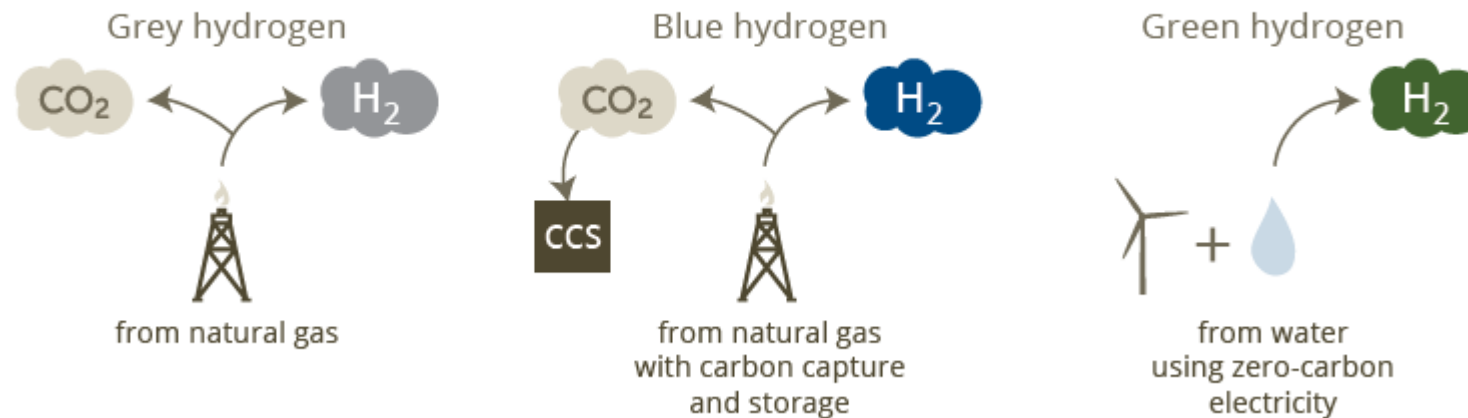
Hydrogen means "Creator (-gen) of water (hydro-)": its combustion releases only water

H_2 O H_2O

The infographic features a green and white color scheme. It includes a large 'H' symbol, a molecular model of H2, and a Bohr-style atomic model. Text boxes provide historical and scientific facts about hydrogen.

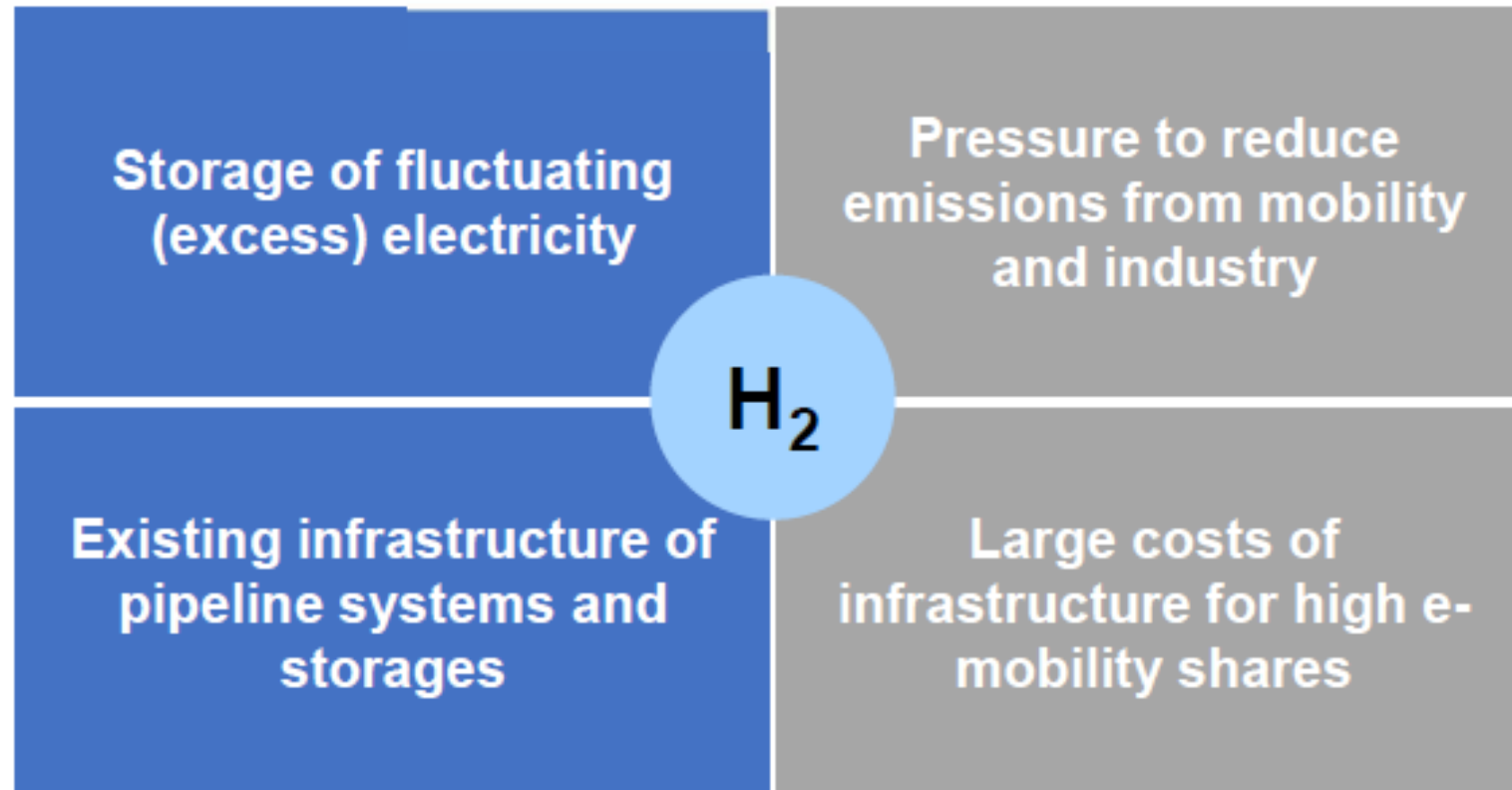
Hydrogen can be produced from a range of resources including fossil fuels, nuclear energy, biomass and renewable energy sources. This can be done via several processes.

The three main types of hydrogen



Hydrogen

Current interest in hydrogen as an energy source and commodity is dominated by four main drivers



Hydrogen value chain

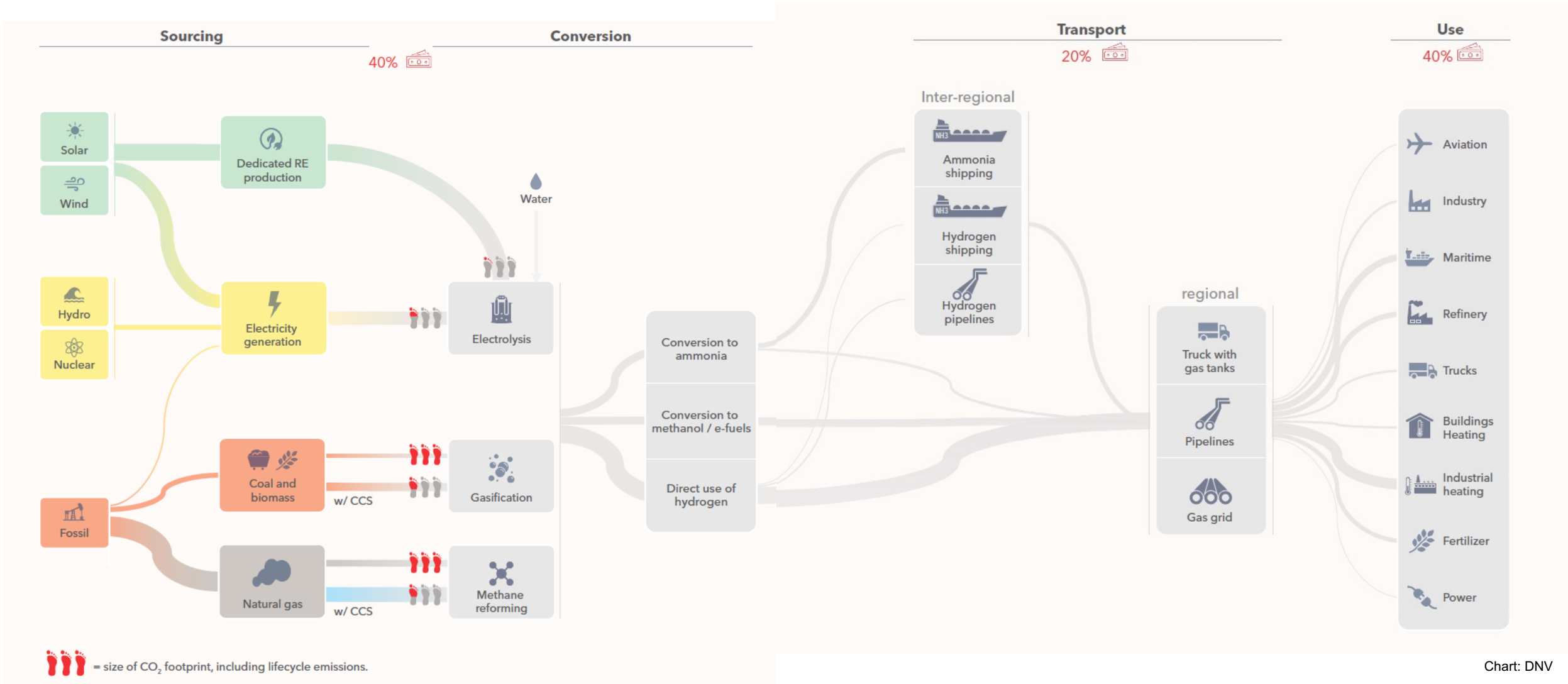
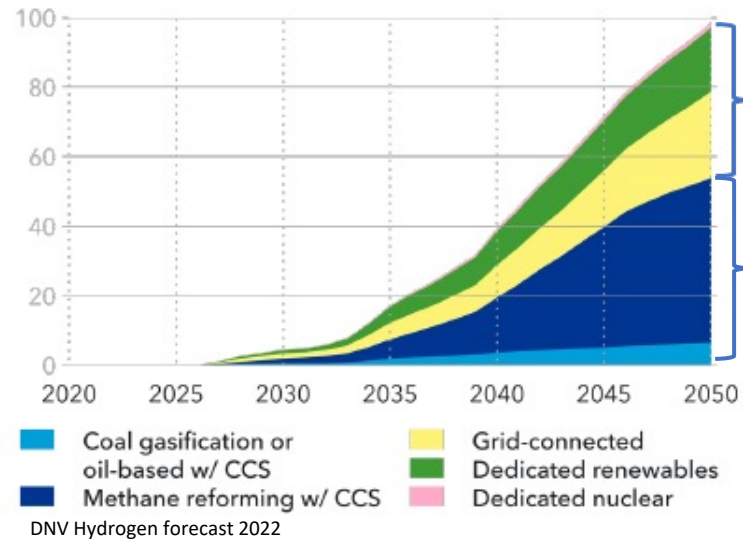


Chart: DNV

Global expected demand of hydrogen

**Global production of hydrogen derivatives
as energy carrier by production route**

Units: MtH₂/yr



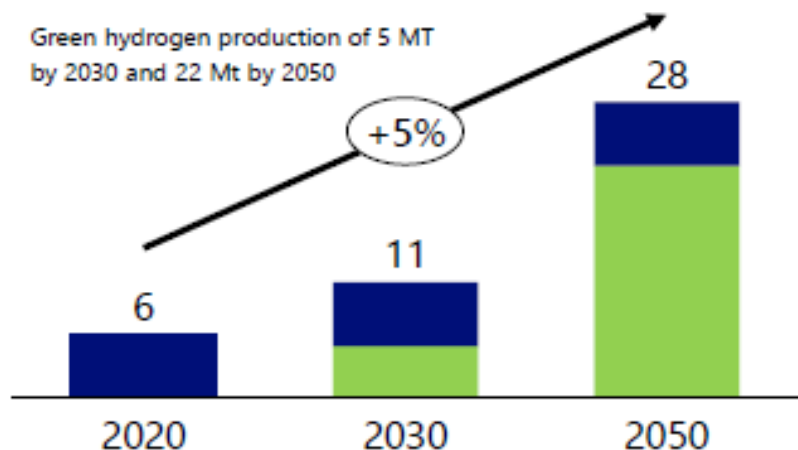
Electrolyzers

Thermo-chemical process

- CAPEX per KW must be significantly reduced
 - Some technologies still in its early development
 - Manufacturing capacity must be developed by country/región
 - From prototypes to serial production. New industrial concepts.
 - Needs large amounts of electricity at low cost.
-
- Mature technology that must be decarbonized
 - CCS will be a must
 - Emerging technologies for gasification / pyrolysis
 - New feedstocks like waste or biomass
 - Need of better high temperature / corrosion resistant materials

Any company in the sector must adapt to the new scenarios

India Hydrogen demand



Types of hydrogen produced

| | Grey | Blue | Green |
|---------------------------------------|-------------------------------------------|-------------------------------------|------------------|
| Process | Reforming or gasification | Reforming or gasification with CCUS | Electrolysis |
| Energy source | Fossil fuel | Fossil fuel | Renewable energy |
| Emissions from production process (t) | Reforming: 9-11(2) Gasification: 18-20 | 0.4-4.5 (3) | 0 |

1-CO₂ (eq.)/kg; 2-for grey hydrogen 2Kg CO₂ assumed for methane leakage from steam methane reforming; 3- assuming 98% and 68% carbon capture range and 0.2% and 1.5% of methane leakage

Blue hydrogen outlook

- India's hydrogen demand is expected to grow by ~ 2X by 2030
- Although plan is to meet the demand through green hydrogen, large scale production is expected to pick-up post 2025-26
- Blue hydrogen produced through Natural gas can act as a bridging solution till cost of green hydrogen reduces
- Infrastructure development for blue hydrogen can be used readily, when green hydrogen demand comes online

Impact on transportation segment

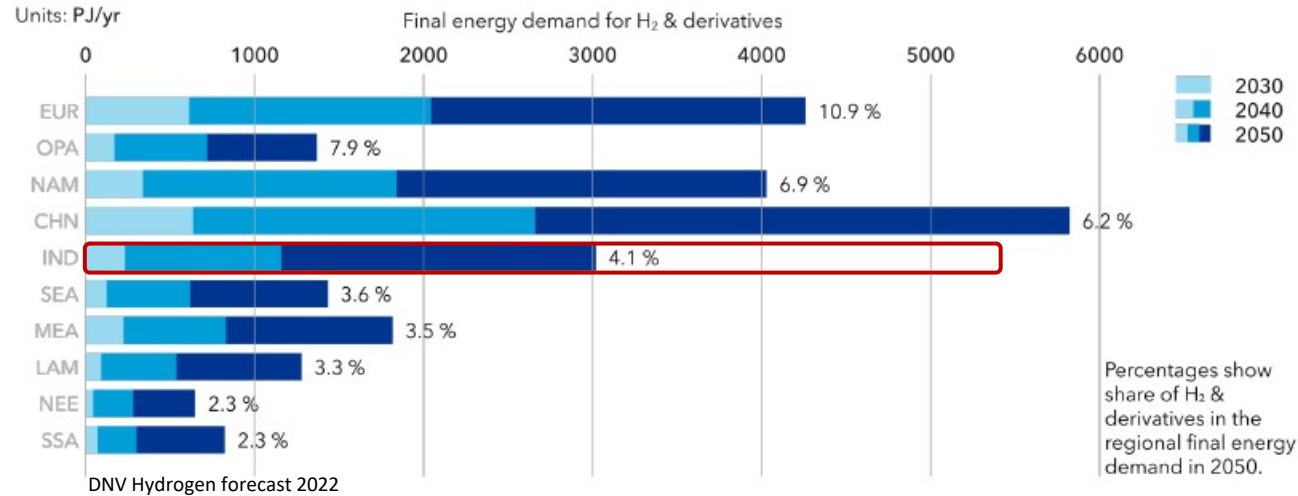
- Industry players have announced entry into blue hydrogen production
- We expect this increase in production, will also help catalyse movement towards FCEV in transport sector
- Heavy duty trucks are a target for FCEV shift
- Aggressive cost reduction in blue hydrogen production and increase in network will aid this shift

Ambani's Reliance seeks to be world's top blue hydrogen maker
Economic times February 2022

Dastur Energy to set up blue hydrogen unit with Coal India
Economic times May 2022

Regional demand

Regional comparison of hydrogen uptake



Electrolyser capacity by region

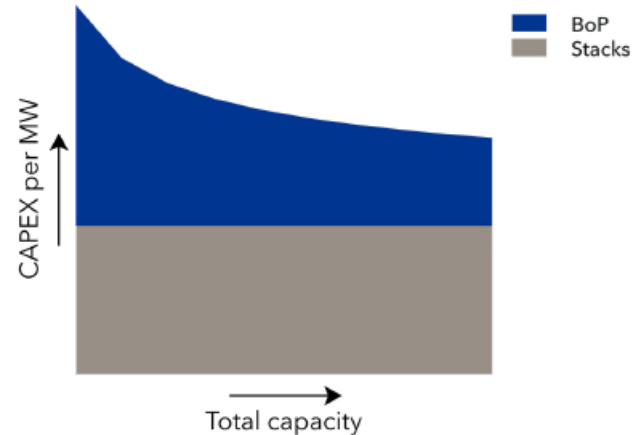
Units: GW

| Region | 2030 | 2040 | 2050 |
|--------------|------------|-------------|-------------|
| NAM | 10 | 120 | 305 |
| LAM | 4 | 27 | 83 |
| EUR | 111 | 351 | 574 |
| SSA | 4 | 16 | 66 |
| MEA | 8 | 35 | 147 |
| NEE | 3 | 13 | 22 |
| CHN | 258 | 899 | 1248 |
| IND | 18 | 80 | 263 |
| SEA | 3 | 27 | 123 |
| OPA | 45 | 180 | 244 |
| World | 465 | 1748 | 3075 |

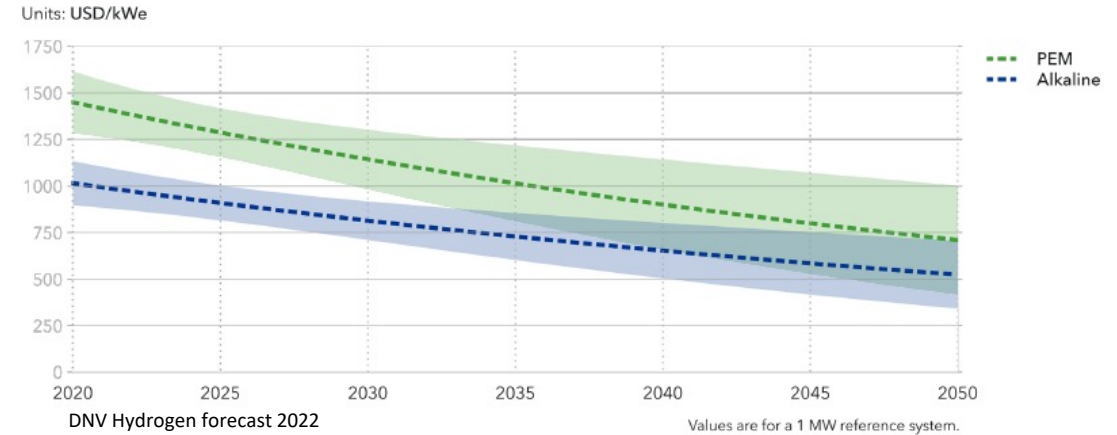
- India expected to play a relevant role. 4th region, not far from North America
- The ramp-up of capacity will start after 2030, as in the rest of the world
- The capacity needed in India justifies the development of several electrolyzer Giga-factories (approx 12 GW/year by 2040)

Need of scale for electrolyzers

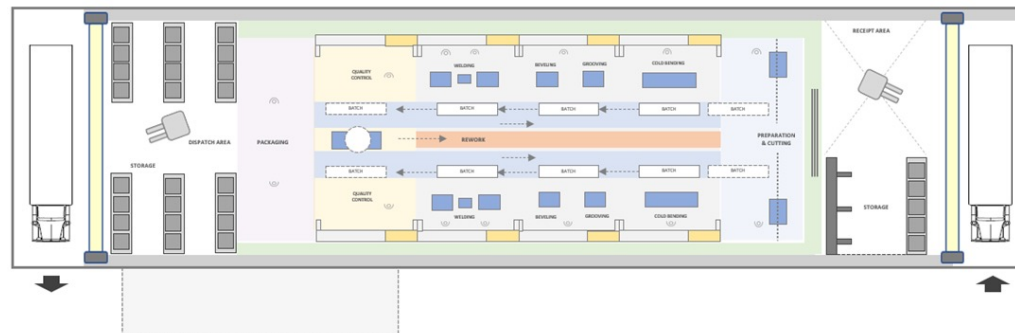
Effect of system capacity on capital expenditure



Electrolyser CAPEX by technology

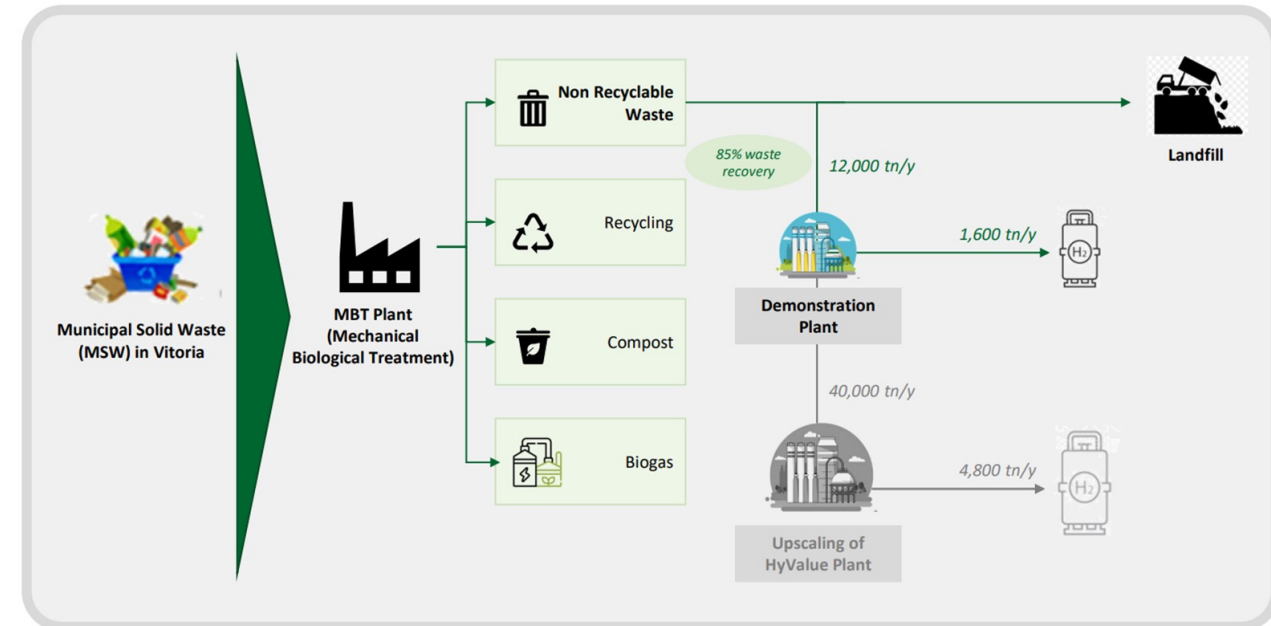


- The cost of the BoP is very relevant, specially in small containerized sizes
- The tubular systems fabrication and instalation represents a significant part of the cost and time consumption
 - Our proposal for cost optimization is to co-design and implement a JIT industrial setup for serial production
- Serialization and design for manufacturing is a must to achieve economies of scale



Emerging technologies: Waste to H2

- JV created between Tubacex and Novargi (Technological partner)
- New technology to produce hydrogen out of municipal waste
- Support from European Innovation fund
- Demo plant to be built in Spain by 2024
- Addressing the global challenge of landfill waste



Conclusions

- ✓ Hydrogen economy is just starting. Still many open issues on costs, regulation, safety, industrial capacity
- ✓ Significant acceleration of demand after 2030. The time for positioning is now
- ✓ Most of the existing and emerging technologies will play a role. Not only electrolyzers
- ✓ Renewables and circular economy are enablers of hydrogen. Massive investments needed
- ✓ New and innovative business approaches needed to make it happen.
- ✓ Tubacex has been on the Forefront and technology development with products positioned for the future



**Make the green industry
HAPPEN**



Thank you

TUBACEX
GROUP

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